PARTICIPANTS

A wide variety of participants is needed to launch a successful Mobile Neighborhood Watch Patrol program. In this section necessary participants are listed, along with a description of the kind of support needed from each. As many of you know, implementing a community-based project requires the interest, cooperation, and support from many people. But the end result is worthwhile! Neighborhood Watch programs are very effective at reducing suburban as well as urban crime.

Increasing the safety of a neighborhood benefits everyone from children and parents, to local businesses. Not only does reducing crime in an area increase everyone's quality of life, but it can also help increase property values.

CHAMBER OF COMMERCE

The local Chamber of Commerce is the ideal organization to coordinate the program. They should be asked to help build interest in the program by announcing the program to its members at meetings, and running press releases in newsletters or membership mailings. (Be sure to check the press release section for samples). The Chamber of Commerce should also be requested to act as liaison between their members and the local Police Department. They will need to schedule with the Community Relations Officer of the Police Department a time to come and talk to their members, (more than one meeting may be necessary). Once the program is started, Chambers collect and keep track of participants and schedule training sessions, and issues certificates of completion to participants (a nice touch!). In addition to training, signage and print material are needed. The Chamber can contract one of their members to make the magnetic signs and order the cling stickers with the imprinted logos, and print flyers. Other tasks that Chambers can perform to increase the success of the program is to create a list of target participants, send flyers to these targeted businesses and individuals, and alert media sources.

POLICE DEPARTMENT

Police departments are very supportive of community watch programs. They will be happy to have a Community Relations person attend meetings to explain to participants the need to report crimes and what is actually a crime. They will explain that if someone cuts you off on the Highway it is an unfortunate situation but not a crime and to limit phone calls to important things. Most importantly, they will explain that the participants are the eyes and ears of the Police, not vigilantes. The Police will also ask participants to have the police departments phone number programmed into their cellular phones and to only use the 911 feature only for accidents

Page 6 PARTICIPANTS

involving injuries and very serious situations. Often, they will give certificates to participants at completion of the training session.

CITY HALL

City Council members will very likely endorse the project at a city council meeting and give a proclamation to the President of the Chamber of Commerce for the Chambers and local businesses service to community. Most cities can allot at least \$2,500.00 towards the project for the signage. Donations for the remainder can often be obtained from large companies in the area. By announcing it at a city council meeting the program will receive the publicity it needs to get quality participants.

MEDIA SUPPORT

Local Radio stations are very supportive of the community. Request that they play public service announcements. Also, you will find that local newspapers will place flyers in the papers to announce the project, local cable stations will film participants driving down the street and interview seminar participants.

ORGANIZING CHAIRPERSON

This will be the person who keeps all the different groups happy and coordinates the program. It is best to have a prominent volunteer type individual for this, someone who is already known for their community involvement; maybe even sits on a few non-profit boards and municipal committees. Someone everyone likes. The Chairperson will be in charge of making great quotes in the media, organizing participants and volunteers and scheduling meetings. Follow ups, thank you letters and personal invitations. Also keeping track of all the events and making agendas and cooperating with neighboring cities who follow this plan later. Other responsibilities include interfacing with non-profit groups to make sure they can participate, and contacting Board of Realtors, Rotary, Kiwanis, Optimist, Lions, Elks, clubs etc. In short, an ombudsman to council people, Mayor and city manager.

TARGET COMPANIES TO PARTICIPATE

- Car Wash Guys Franchisee
- ➤ Air-Conditioning Companies
- ➤ Auto Parts Delivery Stores
- ➤ Beverage Companies
- Bread Companies
- Carpet Cleaning Companies
- Catering Truck Companies
- Construction Companies
- Day Care Centers
- Dominos Pizza Franchisee
- ➤ Flower Companies
- > Furniture Companies

- Detail Guys Franchisee
- ➤ Mobile Dog Groomers
- ➤ Office Supply Companies
- ➤ Painting Companies
- Party Supply Companies
- Plumbing Companies
- Pool Services
- > Real Estate Agents
- > Screen Mobile Franchise
- Security Companies
- Signage Companies
- > Snap on Tool Franchisee

- ➤ Garage Door Installers
- ➤ Hot Dog Vendors

(Target Companies to Participate - continued)

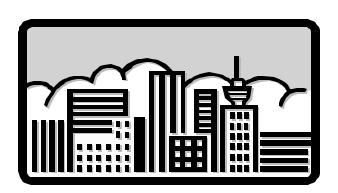
- ➤ Ice Cream Man
- > Insurance Adjusters
- Kinkos
- Landscapers
- Local Maid Services
- ➤ Merry Maids Franchisee
- Mikman

- ➤ Snow Removal Companies
- ➤ Soil Testing Companies
- Street Sweeper Companies
- Taxi Cab Company
- ➤ Title Companies
- > Towing Companies
- > Transportation Companies
- Uniform Rental Companies
- Window Washing Companies

QUASI-GOVERNMENT AGENCIES AND UTILITY COMPANIES TO PARTICIPATE

- ➤ Ambulance Companies
- ➤ Bus Companies
- ➤ Cable Companies
- Economic Development Assoc.
- ➤ Electric Companies

- ➤ Gas company
- > Telephone Companies
- ➤ Trash and Refuse Companies
- United State Post Office
- Utility Companies



GOVERNMENT AGENCIES TO ASK TO PARTICIPATE

Page 8 PARTICIPANTS

- ➤ Animal Control
- Code Enforcement Officers
- College District
- ➤ Department of Transportation
- > EPA Inspectors
- > Fire Department
- > Forestry Department
- ➤ Lottery Department
- ➤ Military Recruiters

- ➤ National Guard Armory
- OSHA Inspectors
- Park and Recreation District
- Probation Department
- ➤ Public Works
- School District
- > Storm Water Program
- ➤ Water Treatment Plant
- ➤ Weights and Measures

WHAT DO THESE BUSINESSES, UTILITY COMPANIES AND GOVERNMENT AGENCIES BRING TO THE TABLE?



Let us go through them one by one and discuss the businesses, utility companies and government agencies and what they can offer. Each business due to their industries, labor sources, customers, routes, and hours of operation brings another piece to the puzzle. Please understand nothing in this book is arbitrary. Thousands of hours of conversations, meetings and thoughts have gone into this project. Law enforcement personnel and the author have spent considerable time in analyzing these thoughts and have come up with a effective program.

Starting from the beginning:



THE CAR WASH GUYS: Car Wash Guys wash cars at offices and residences. One of the most common crimes is auto break-ins, making Car Wash Guys one of the best set of eyes around. Their car wash trucks are in and out of parking lots all the time. Their schedules are flexible to meet customer demand; it varies a little each day. Their trucks are bright yellow and attract attention. They are staffed with young men who are always looking for the next car to wash,

scanning parking lots. Driving slowly through neighborhoods looking for addresses of car wash customers who call in. There are two or three people looking around while driving around in the car wash truck. They also wash for many fleets in the town and can help with the initial recruitment. Plus, these frankcisees are required to be involved in community service projects.



THE DETAIL GUYS: Detail Guys work on cars at car lots, parking structures, park and rides, and park and flys. They drive around all day and are often parked in a lot for many hours detailing vehicles. They work on busy car lots near busy intersections and often witness hit and runs, accidents and questionable activities. They know the youth in the car clubs, and who is good and who is bad in town. They will know if someone is casing the joint, to come back later. They always

have a scheduling clipboard with them and a pen to quickly write down a number of a license plate jot down facts on the scene. They detail for realtors and Movers and Shakers in the town and help by their presence in the group to smooth over any political nay sayers, or "I didn't think of it so it isn't a good idea" people.

SNAP-ON TOOL FRANCHISEE: These franchisees drive vehicles filled with expensive tools and are aware of what someone acts like and body behavior when they are getting ready to steal something, including their own inventory. These trucks have fancy alarms, and are built like fortresses to protect the inventory. Tools are one of the most fenced items around. And they hear things on the street and know who the bad characters are. They hear all the rumors from the auto industry including information on stolen car parts and tools, and people having substance abuse problems. Their routes are substantial in auto row, mechanics areas, auto industrial areas, etc. There franchisees are always willing to participate and know tons of people who will ask them, "What is that sign on your truck for?" Great word of mouth advertising for your program.

AIR CONDITIONING COMPANIES: Heating and Air Conditioning Companies often work for commercial properties on roofs, a great vantage point and totally unexpected. They usually have many vehicles. They have constant communication. Their owners are usually very involved in city and civic affairs. They also work in apartment complexes and low income housing areas where a higher percentage of crimes are committed due to density. They work in commercial malls and centers. More cars are stolen at regional malls than any other location and there is lots of shoplifting. They are also in residential neighborhoods of middle and upper middle class where people are at work and not around to protect their properties.



TAXI CAB COMPANIES: These companies are extremely random in their pick-ups and they are very good drivers in traffic and able to get a license plate number when necessary. Since taxi cab companies run 24 hours, they are out at night when more graffiti and thefts occur. They have many cars, and are constantly in contact with a dispatcher. We have seen taxi cab drivers catch escapees from low security jail, and help with the information

leading to catching a robbery suspect. They often pick up drunk people at bars and drive them home. Many situations go down outside bars in the parking lots. They are extremely visible with their signage on top of the cars. Drivers of these vehicles are very street smart and are not fooled easily by deception and a good line of bull. They are thinkers and drive around always observing.

REALTORS: Realtors have a pulse on the community; they know the neighborhoods in the town. Some real estate offices grid the town by housing tracts, plus 4 zip code or census blocks

Page 10 PARTICIPANTS

and each agent is in charge of a certain area. They often canvass the area and are on a first name basis with many residences. They know the Home Owners Association directors by name. They also refer and are in contact with painters, pool service companies, landscapers, interior decorators, snow removal companies, window washers, contractors, pool companies, and other various residential companies, which can also serve as part of the volunteer neighborhood watch program. They often tour or caravan with other realtors to look at recent listings. In these weekly caravans you might have 4-5 other realtors in the car learning all about the neighborhood mobile watch program. Realtors know lots of people and are constantly involved with things around town, their jobs and success depend on it.

PLUMBING COMPANIES: Plumbers are highly paid individuals and tend to know all the income property owners of the town. These property owners are the movers and shakers who are also involved in all the philanthropic and political groups in the towns. Plumbers handle many emergencies and are some of the most randomly scheduled professionals. No one can predict when or where they will show up next, including themselves. A criminal planning a break in hates these types of wild cards. Like locksmiths called out to help with lock out problems, they can be anywhere at any time for anybody. A plumbing company with multiple trucks can be a great asset. A small company with one truck can also have just as many contacts around town. Both large and small plumbing companies will be more than happy to help your program.

SECURITY COMPANIES: They already are in this line of work and have lots of vehicles and often employ former police officers and military personnel. They have communication, scanners, and bright lights. They will be glad to join the program simply for the PR value. This adds numbers to your group. Some security companies have 10 plus vehicles and with the signs on the back they are advertising your program on all their cars and receive just as much PR for being involved. We believe this is a great trade and they will also volunteer to help with the program. It is in their best interest to be involved. If your program gets too large they may help your program train new recruits since they probably have former retired sheriffs or police officers on staff or perhaps the company is owned by a former police chief.

FLOWER COMPANIES: Usually have delivery vans, which deliver to offices and homes. These vans park in shopping center parking lots at night. This fact helps the center from break-ins; it makes the criminal think twice. The owners of Flower Shops are involved in all kinds of things. They are in contact with Human Resource Departments, and executive administration of large companies around the area. If your group needs money to buy more Neighborhood Mobile Watch Signs, they would surely have the contact name to get you in the door. No criminal would ever suspect a Flower Van to be a mobile watch vehicle.

DOMINOS PIZZA FRANCHISEES: Domino's founder in building his company always made it a goal of his company to help out the community. For this reason nearly all their franchisees feel obligated to help in good causes. Their franchisees feel a strong commitment towards those ideals and that is one of the reasons which attracted them to the business in the first place. Dominos can be a great asset because on Friday and Saturday nights a single store may deliver 1000 pies a night. 1000 pizzas. WOW! This is a lot of deliveries. You may find

that they need thirty signs, two for each car driven on those nights. Dominos Pizza will also put a flyer on top of every box of pizza they deliver during the initial inauguration of the program. This way you will alert thousands of people at their homes about the new program. Since 10 % of the population are small business owners or self employed you may find that you will hit a couple of hundred more potential mobile watchers.

MERRY MAIDS FRANCHISEES: This maid service franchise is part of Service Master and



also part of Tru-Green Chemlawn, American Home Inspections, and other residential and commercial service franchises. The Service Master Franchise system's original Founder, Marion Wade, was quite a great community spirited leader. Although the corporate culture has changed significantly, you find Merry Maids and Service Master franchisees as cooperative, helpful and committed. We have had success with them in the past and they tend to have many crews of cleaners throughout the town.

DAY CARE CENTERS: Day Care Centers have vans and shuttle buses that pick up kids and they are colorful and happy in their paint schemes. They also know all of the Moms who work at all the corporations in town. Family and safety are at the top of their agenda. They are very concerned with the concerns of their clients. Those concerns are of safety. Even if they feel uneasy about the sign on their vehicles they will participate and leave flyers in their lobbies. Also remember that many of these day car centers are franchises and therefore will receive kudos from their franchisors for helping the community.

LOCAL MAID SERVICES: These small businesses drive around and have scheduled routes for each day of the week. This program is something they will enjoy doing and they will be a very positive influence on the group. Most of these small business owners are very street smart and they know what is going on around town, who is doing what, and can easily spot out suspicious behavior down the street. They will feel very happy to added to your group and have lots of contacts around town.

TITLE SERVICE COMPANIES: Title services have reps which drive around all day and deliver documents and collect signatures, mingle with Realtors, and return the information and drop off literature. They will know which Realtors are most likely to want to join the program. A title company may have many reps thus many cars driving around helping the important exposure of the efforts. The title reps are usually GQ type guys and pleasant looking young women and make great people for your photo ops and press release pictures. These reps put on more miles than the police officers on their patrol cars.

POOL SERVICE COMPANIES: Most of these small business people have on average 45 pools on their weekly routes. Some are commercial such as hotels, and apartment complexes, but most are residential, thus bringing them into many neighborhoods each week. Some pool companies have up to 70 pools on their routes. This is a maximized route and these are veteran pool cleaners. A pool person may be in 5-10 different housing tracts or neighborhoods during a weeks time. They will get a pretty good sense of the areas they work and the kinds of people

Page 12 PARTICIPANTS

that live there, this makes it easy for them to spot something out of place. Pool Service companies are great for you program, so find as many of these people as you can.

INSURANCE ADJUSTERS: These people travel their territories and randomly go to different areas depending on what damage has occurred. They may work a three-city area depending on population size of cities. It does not matter if they travel outside the program's area, because so do criminals. Criminals are mobile too. They travel to their crimes, remember that. Insurance adjusters are observers by trade. They look for things out of place, and work on solutions. This type of daily work activity makes them great for the program, they tend to observe everything, seldom does stuff get by them. Insurance companies are also typically community aware companies and rely on this to draw customers. They will sign up if asked.

LANDSCAPERS: In middle class America where most families have two bread-winners, the landscape business has flourished. It is not uncommon for a landscape company to have 10 units on the road. With these companies it is better to have stickers than magnets. They will lose magnets and you will have to replace them. The Landscape companies are very active and may hit 12-15 houses a day and up to 100 houses a month. They will have both commercial and residential customers, so they will be in shopping centers, business parks, government buildings, parks, golf courses, and housing areas. They are everywhere on a set schedule and very visible. Try to pick the Landscapers with the best image and the nicest and cleanest trucks.

HOT DOG VENDORS: You cannot get any closer to grass roots than this. Hot Dog Vendors and other street vendors sit in one spot and talk to people all day. If they have a sign on their cart for all to see, you program will benefit greatly. Passers by will learn of the program and regular customers will often volunteer to join in after a few weeks of seeing the sign. These types of vendors tend to know a lot of people and can even hand out flyers to all their customers for a couple of weeks as the program gets going. You will be shocked how well this works. People use the Hot Dog vendors for advice on their love life, stock picks, who to vote for and now how we can all help eliminate growth in crime rates.

ICE CREAM MAN: You know the guy who cruises down the street with the music going. This is a company who can really benefit from the signs on the truck. Parents are always apprehensive when the ice cream man and any other stranger talks to their kids. The Ice Cream Man will now be a neighborhood friend, the parents will ask about the sign and the ice cream.

CATERING TRUCK COMPANIES: These are the guys with the wad of cash that come to your parking lot at work and sell you snacks and lunch. These are very busy people and it will



be difficult to get them into a meeting for training. Perhaps if the owner of a bunch of trucks has a meeting all of his drivers will attend and he can put stickers on the catering trucks. Not Magnetic signs because the trucks are aluminum and the magnets will not stick. It would be nice to put on three. Put one on back and one on each side. The side where the door opens put the sticker off to the side so while he is selling you can still see the sign. Think

how many people see this truck in a week. We have not had a situation where the catering truck company declined to help a program that I know of.

TRANSPORTATION COMPANIES: Look in the phone book, or grab a book of lists printed by The Business Journal and look at all the transportation companies. They will take the PR and spread it around their Industry and use the public relations to help their businesses. That is fine because you will now have many units on the road with your signs, driving everywhere. It is said in an election that a bumper sticker is worth the same as \$200.00 in print media. Imagine what all these signs are worth in free advertising. Plus the drivers of all these vehicles are in constant contact with their dispatcher and if they see anything they will call it in. Remember also that the drivers of these vehicles sit up higher than in regular cars and can see over walls and fences, thus another advantage that the police do not have yet.

OFFICE SUPPLY COMPANIES: All these companies park their trucks in shopping malls or Industrial areas and due to Internet sales and delivery they are buying more and more trucks to supplement their brick and mortar stores. These trucks do have two-way communication and are happy to participate in the program. After all, less vandalism is better for their business and their customers also will be happy to see that they are helping. Also do remember that many of these stores may put the flyers for your program in the bags of their customers during check out. And many of these stores have copying services and can even print the flyers for you.

FURNITURE COMPANIES: These stores have delivery trucks that drive to neighborhoods and deliver furniture to residential customers. These customers will be happy to see the participation and the neighbors will feel that the delivery is less obtrusive if it has a neighborhood watch program sign on it. This is an easy one. They are very likely to accept the offer to help. There may be several furniture companies in town and it would not be surprising to sign them all up.

CONSTRUCTION COMPANIES: The owners of construction companies will be tough to get to a meeting, but are more than willing to join the team and help with a look out. Construction people are also worried about crime due to materials leaving the job sites, vandalism of job sites and loss of tools out of their trucks. They understand the problems and are more than willing to get in and help anyway they can. They are a great resource. They tend to be on the streets early in the mornings and can help you with area coverage in early hours. They are always on their way to the coffee shops, materials pick up or picking up workers. They have always been an asset to Watch Teams.



PAINTING COMPANIES: These are usually run by owner operators and have many accounts from commercial buildings to income properties and residential. Each job lasts a few days to a week and then they move on to the next job. Of course they run their businesses by cellular phone from the job sites. It pays for them to know lots of people because it is mainly a referral type business. You will be doing them a favor by asking the to participate and they normally will accept with no problem. Also they are the last people to a job site. So they tend to meet the contractors who are finishing up,

PAGE 14 PARTICIPANTS

carpet installers, dry wall contractors, and landscape people. All of these are also good contacts for your program. Since they understand the nature of referrals, they will also know how to refer more volunteers to the program.

PARTY SUPPLY COMPANIES: These people are always where the action is, town get togethers, grand openings, and big family events. They are a great resource for your program and always willing to help. They come to volunteer group meetings with great attitudes; this is a major bonus. The upbeat attitude will help in the development of the program. They will be good resources too when it is time to throw a party for the group. They also have delivery vans with big pictures on the sides of happy things like giant balloons, to attract attention, thus many people look at the trucks and then see the magnet sign for the neighborhood mobile watch program. Party supply companies are very visible.

WINDOW WASHING COMPANIES: These companies work in a very low cost, high volume business and know everybody in town, and certainly nearly every business owner or manager on their routes. At \$1-2 per pane, they must do a lot of windows to make money. They leave their vehicles in parking lots all over town for 20 minutes to 2 hours and move on. Some do residential as well; parking in neighborhoods for the same time periods. They are a great source for flyer distribution to merchants, retailers, etc. If you decide to have a poster program, they can have those posters up all over town in days on the windows of businesses.

SNOW REMOVAL COMPANIES: They are driving around, and are out and about when everyone else in inside and toasty. They are out even when the criminals are not. But just incase the criminals come out in the cold weather your team is still working and helping police with extra eyes. The police have much more important emergencies to take care of when the weather gets that bad. In the summer time the snow removal companies have other jobs and will also be willing to display the sign.

GARAGE DOOR COMPANIES: These companies deliver, install and repair garage doors in neighborhoods. It behooves these companies to participate because neighbors will not think they are stealing when they come to someone's house if they have the neighborhood mobile watch sign on their trucks. So they are very apt to join the program and participate. They rely on referrals from other contractors, and can also help build your program in size and number of units on the road.

SIGNAGE COMPANIES: Since these companies make signs, and are in touch with the highest group of image conscience businesses in town, they can prove to also be a great recruiter of the most quality companies. If they also do vehicle signage then you will find that they have many leads for potential recruits to the program. They may even be inclined to give the program signs at their cost.

SOIL TESTING COMPANIES: Soil companies are out at vacant lots before and during construction as well as closed businesses and vacant buildings doing environmental sampling of soil for potential buyers of properties, banks and planning departments. They may witness

stealing of construction materials, graffiti, vandalism and squatters of abandoned buildings. They tend to have many trucks that go out into the field.

AUTO PARTS COMPANIES: These companies drive around all day to dealerships, auto maintenance facilities, and utility companies. They have many drivers, two-way dispatch and cover lots of territories. Their vehicles are driven by young high energy people who can really add excitement to the groups and who have friends who party a lot and are more apt to commit crimes. It is good to have these drivers warn their friends and acquaintances of this new program.; it serves as a deterrent.

MOBILE DOG GROOMERS: These business owners are usually small independents and have a sense of community pride. They are in gated communities as well as residential neighborhoods. They know animal people, ranchers, horse owners, vets. They see and hear about animal abuses. They park in neighborhoods for hours grooming dogs.

MILK MAN: These delivery drivers are up early and can easily help cover residential areas in wee hours of the morning and also go to institutional facilities and are happy to help. A typical dairy may have 10-50 trucks driving around.

BREAD COMPANIES: These delivery drivers are up early and can easily help cover retail business areas in wee hours of the morning and also go to institutional facilities and are happy to help. Their product pick-up areas are in Industrial areas or lower income areas for the most part and since they start at 3:30-4:00 am in the morning they can also be a look out in those areas of your city. They deliver behind grocery stores and businesses all day until about one to two pm. Their varied schedule makes them perfect candidates for our program.

BEVERAGE DISTRIBUTION COMPANIES: Beverage companies go to gas stations, minimarts, grocery stores, C-stores, bars, institutions, and are usually involved with all types of community activities: fairs, events, schools, etc. They need to remain in a positive light with local public relations. Many times the leadership of their company is involved in local service clubs, chamber of commerce committees, and non-profit kids groups.

STREET SWEEPING COMPANIES: Most of the activities done by street sweepers are at night in commercial and retail areas when nobody else is around. This is the time most likely to have vandalism occur. The drivers may be oblivious to the surrounding activities, but if asked to help, will gladly keep a watchful eye. The owners of these companies may also own other companies such as landscape companies. They may own only 4-5 street sweepers, but 3 times as many landscape trucks. Ride on lawnmowers should have the stickers on them too. They are at parks and golf courses and people see them and will feel safer and be okay with the noise.

CARPET CLEANING COMPANIES: There are many carpet-cleaning companies, both franchisees and independents, and all of them should be in the program. You can use this to your advantage. Sign up one company and use it to try to sign up the rest of them. If every van which

Page 16 PARTICIPANTS

cleans carpets has a sign then there will not be a day when any given neighborhood goes without at least one visit from a member of the neighborhood watch program.

UNIFORM RENTAL COMPANIES: These companies go in alleys and back parking lots to businesses all day long delivering uniforms, rugs, and welcome mats. They also go to government agencies, schools, etc. They tend to have quite a few delivery trucks with plenty of room for a sign on them. They have been great participators in previous programs.

SCREEN MOBILE FRANCHISEES: The Founder of The Screen Mobile Franchise System has reviewed this plan and has agreed to have his franchisees participate. It is a close-knit group and will be very easy to recruit them and have them recruit their industry contacts in construction, interior decorating and local window cleaners.

KINKOS: Kinkos has delivery vans, which have colorful graphics and attract attention. Since they are 24 hours and many people use their stores at night, they will see the van in the parking lot. They will be driving that same van around during the day delivering orders to businesses. Kinkos may also be a resource to print flyers at their cost for your group; maybe even for free if they can advertise on the back. Talk to the store manager and see what level of participation they can allow in their budget that quarter.



TOWING COMPANIES: Towing companies are very well connected directly into the police department radio system; they have scanners and are listening to things like getaways and hit and runs and just might see that bad guy fly by. They can also help because they are 24 hours, 7 days a week service. And they are very visible.

UNITED STATES POST OFFICE: Normally the USPS will not put stickers on their LLVs (Long Life Vehicles) but the contract carriers who deliver the mail to their post office will. Also think about the number of mail vehicles? They will participate and you can have your local community police person contact the postmaster and set up a 30 minute meeting to explain to the carriers the importance of the program and then these mail carriers will become your stealth group. No one knows they are in the program but you. And they cover the whole city every work day.

TRASH COMPANY: The trash company covers the whole city once per week. That is extremely great coverage. In some areas they cover twice a week, such as certain business districts. They also handle haul away containers at construction sites and have supervisors who cruise around all day with customer service issues and safety programs. All trucks have two-way radio to dispatchers. This group should also have a meeting especially for them at their facility to train drivers of the program.

CABLE COMPANY: Cable companies like other utility companies must remain in a good consumer light and establish a strong public relations program. This neighborhood watch is exactly up that alley. The other great thing about them is they can advertise their participation on

the community channel bulletin board and in public service announcements on their local stations. Cable companies may also be willing to ask for volunteers to the program though their mass media advantage point.

GAS COMPANY: The gas company can really be of great service. They have meter readers that go into neighborhood with scanning devises to read meters and some still have walkers, which go into the actual yards of residents. They may also be willing to put into their bills that they are helping with your neighborhood watch program thus helping alert consumers and public of this program.

ELECTRIC COMPANY: Electric companies have employees who are often in boom trucks and are at a great vantage point looking down at situations from 30 feet in the air. All the while they have two-way communication via walkie-talkie. They tend to have some of the largest fleets in the area and have lots of divisions which do everything from installation to customer service and education.

UTILITY COMPANY: There are other utility companies in different areas covering a wide variety of services. Different areas have special needs and have utility companies set up to serve those needs. Check to see in your phone book if you have other utility companies, which are not listed here that can help with your program, its coverage, and scope.

BUS COMPANY: Bus companies working with the city are also under a little bit of pressure to promote the public good. You can use this to your advantage. They often have team meetings with their drivers. This is a good time to have the police community relations officer come in and give a talk. Even if they are reluctant to put the signs on the buses, they can still be a great driving force to the success of you local program. Contact them and ask for their participation.



AMBULANCE COMPANY: During high traffic time,

ambulance companies will often strategically place themselves in shopping centers or fast food restaurant lots near their service zone. They do this so they can get to the scene of an accident quicker. They remain on-call during this time, and wait with nothing to do. Why not have them observe the scene around that area? They are in two-way communication with all law enforcement departments and hospital. They employ people who care and have lots of training.



ECONOMIC DEVELOPMENT ASSOCIATION: This group has no choice but to help. They rely on low crime rates to attract great companies to the area to promote economic growth. Not only will they be all for your program, they may even use the existence of the program to promote their own recruitment of companies to the area. They also are on a first name basis with

Page 18 PARTICIPANTS

the decision makers of the largest corporate players who may help donate money to the program after it gets going and you need more signs and other materials.

MILITARY RECRUITERS: Military recruiters' main focus is to recruit from the local population. They must interact with young people in their communities; therefore, they become great judges of character. They know when a teenager is just acting tough just to be part of the gang. They also park their cars in shopping centers and recruiting stations all day. They are looked up to by the high-energy youth. They understand that the same kids that cause problems may become great members of our society.

ANIMAL CONTROL: Animal control employees are most likely to find out about abuse of animals, in their travels to neighborhoods they often see questionable activity in it. Many animal control vehicles have light bars on top of the vehicle. They are trained to observe and a spot runaway animals, during these observations they may also see other things which are at a place.

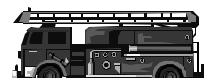
CODE ENFORCEMENT: Code enforcement personnel are usually called out by complaints. The observed complaint may turn out to be more serious than the original complaint. Enforcement personnel are good because they will not report non-crimes. Each city may have two, three, or a whole staff of code enforcement personnel, which will help you increase the number of vehicles in the neighborhood mobile watch patrol.

EPA INSPECTORS: EPA inspectors go to many commercial and industrial sites each day. They often see graffiti, the dumping of 55 gal. drums, vandalism, etc. EPA inspectors are also good because they drive 4-door sedans that look official and have an emblem on the side. They also can read body language and understand suspicious behavior. They often wear uniforms of some type and have badges when they need to open the wallet and flash them.

OSHA INSPECTORS: These inspectors go to facility departments of large corporations, they go to construction sites, and they go to government agencies and even colleges and Universities to insure that there are consistent and safe working conditions. This is good because they too are trained observers, drive four door sedans and have a huge networking pool of people they deal with on a regular basis.

WATER TREATMENT PLANT: Treatment Plants often have lots of vehicles and are happy to improve their image with the public. One of the most important things we have as part of our infrastructure and which accounts for a huge part of municipal budgets are these plants. They are constantly chasing parts to and from the facility to hardware stores and industrial part companies. This in itself is a huge network of individuals. And these plants spend big bucks and if they were to suggest that a parts company sign up for the neighborhood watch program for the part companies delivery truck they would be hard pressed to decline since 20% of their sales comes from those types of treatment plants.

FIRE DEPARTMENT: These are people who can really help, whether or not they put the sign on the vehicles. Firemen are active sports enthusiasts and always carry communication, walkie-talkies or cell phones. The fire department has chiefs and executive departments with



vehicles too. The executive department is very political and has to stay involved. If you would like a plan on our ARSON WATCH PROGRAM, we also have a book for that and this program, as soon as it is successful, can be used to implement the ARSON WATCH during the next fire season. If they help you, you will help them with their PR for ARSON WATCH later.

PROBATION DEPARTMENT: Probation Department will be glad to help you with these programs. They tend to know many of the bad apples in the area and their friends. They often make social work house calls and meet with parents and loved ones. They are very much in touch with what is going on in your area. It is important to include them into your program, whether or not they put the sign on the cars.

STROM WATER PROGRAM: Storm water program personnel are somewhat of a new trend. They are in charge of making sure that only rain water goes into a storm drain. They work very closely with the code enforcement department in the city and sometimes share the same responsibilities. Illegal dumping and pollution are something else that happens too often in cities. It also gives them a chance to work more closely with law enforcement and helps them have teeth in their jobs to stop the pollution.

LOTTERY DEPARTMENT: Most State lottery departments have satellite offices to control the operations of the state lotteries and to approve stores and advertising. They often have a few vans, which park outside overnight and are targets of vandalism; a sign on the vehicles could prevent that. They also go to liquor stores, and other high traffic places and parking lots on a consistent basis.

DEPARTMENT OF WEIGHTS AND MEASURES: These people do every thing from going to gas stations to measure that the pump does not cheat you, to visiting grocery stores and making sure that your produce scales work properly. Therefore they tend to be around the town on a non-consistent, non-scheduled, surprise visit basis. Making it unpredictable when and where they will be. Thus helping the nature of finding violators and keeping people honest.

NATIONAL GUARD ARMORY: These outlets can help you with a grand opening bringing in a tank, or Humvee, or troop carrier. They have many vehicles that drive around and do errands to run the facilities. Also this will help educate thousands of weekend warriors as to your new program. They are a great resource and some day they may even save the lives of all the people in the town during times of natural disaster, terrorist threat or civil unrest. Good people to have on any team and a public relations officer assigned to these things with a budget too.

COLLEGE DISTRICTS: College districts are great because that is where students are; students have energy and want to change the World. This helps educate them about the program. They make great volunteers for future community endeavors and have great ideas. Colleges tend to have large budgets and much facility needs and therefore have all kinds of equipment and vehicles. They have ride on lawn mowers, street sweepers, supervisory cars, sports department transportation, utility pickups, etc. Lots of support and often that younger generation does have their percentage of problems. Car break-ins, drunk drivers, rapes, stabbings etc. occur at or

Page 20 PARTICIPANTS

around the school. This program will help curb some of that crime and make the kids responsible and part of the solution instead.

UNIVERSITIES: Universities have their own campus police, as well as their own set of problems. They are well aware of what happens on campus and are willing to participate to mitigate any negative PR that may have occurred in the past at their school. It shows they are doing something very proactive and also helps nearby residence feel safer. Universities should welcome this program and even wish to modify it to fit their needs on campus. Great, let them, it is about working together, not who thought of the idea or who gets credit for it. Our job is to prevent crime, make people responsible and to fix the problems.